



THE PREMIER LIFE AND GENERAL ASSURANCE CORPORATION

(Formerly: *The Premier Insurance & Surety Corporation*)

Room 301 Travellers Life Building
490 T. M. Kalaw Street, Ermita, Manila

PRESIDENT'S REPORT

INTRODUCTION

The year 2019 presented significant challenges for a company that had ceased operations for more than a year and subsequently reemerged under new management in March 2019, following the lifting of the Cease and Desist Order (CDO) by the Insurance Commission. In 2020, the COVID-19 pandemic had a profound impact on businesses throughout the country, and by 2021, the emergence of the Omicron variant, with its heightened transmissibility, led to a doubling of positive cases, further exacerbating the economic downturn in the Philippines.

While Philippine insurance companies anticipate growth in 2022 and the country's economy is on a path to recovery after substantial declines in 2020 and 2021, the mandatory escalation of net worth to ₱1.3 billion by the conclusion of 2022 from the existing ₱900 million poses a challenge for smaller insurers.

Consequently, smaller insurers will need to embark on additional fundraising initiatives and consider opportunities for consolidation and mergers to meet the heightened capital requirement. However, this may also precipitate some insurers to relinquish their operating licenses. Despite this, many industry participants are of the view that the augmented minimum net worth requirement has the potential to fortify the industry's aggregate capital position and position the Philippines as a regional leader owing to its market size.

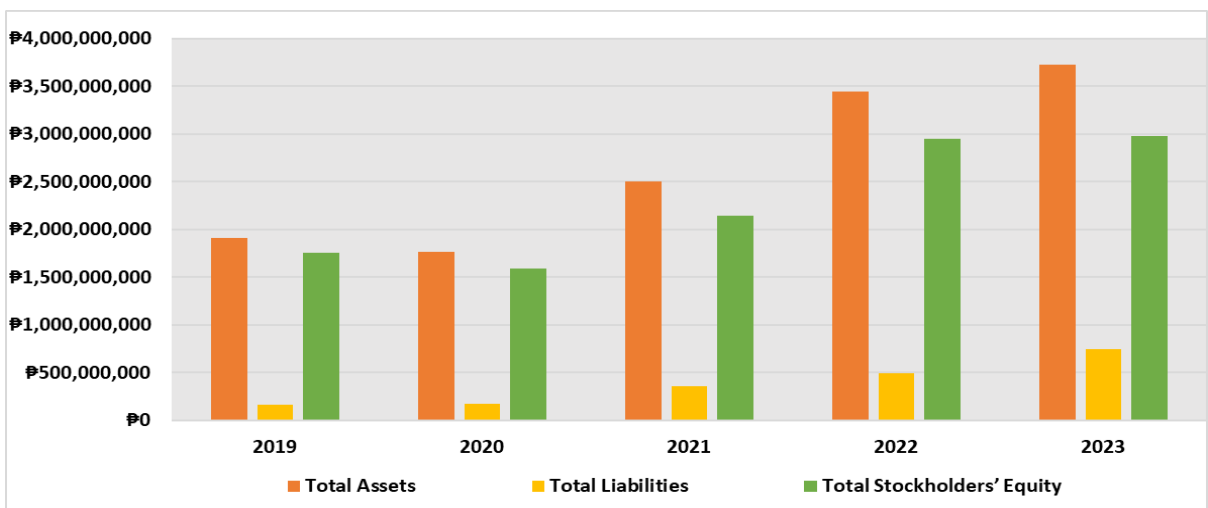
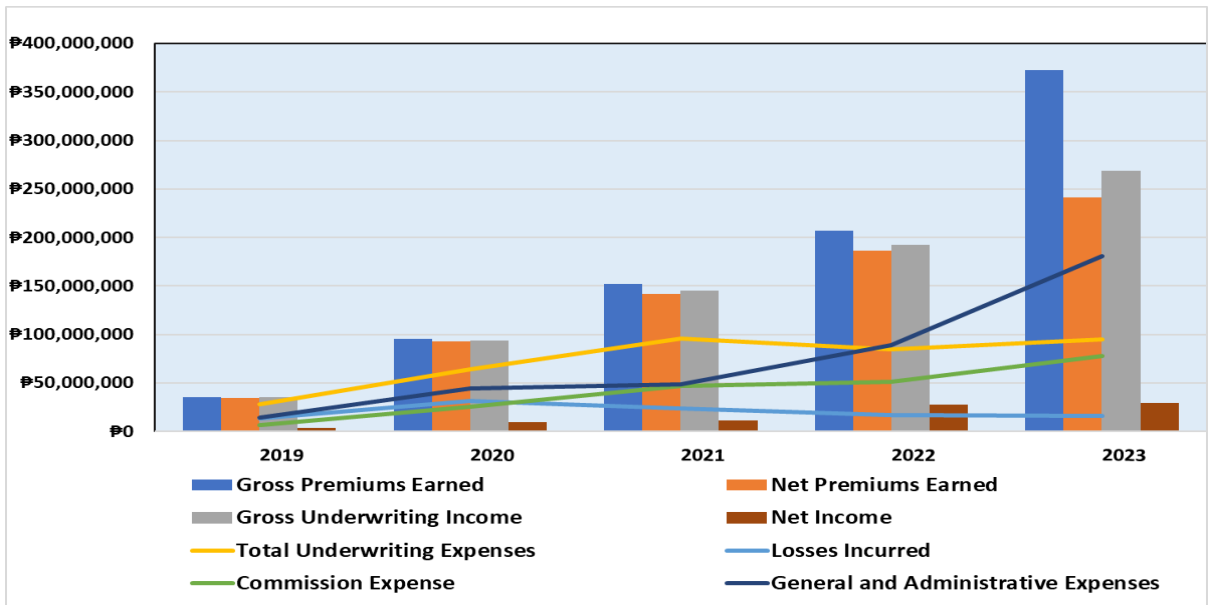
PERFORMANCE HIGHLIGHTS

Although faced with many challenges in business operations, The Premier Life and General Assurance Corporation continues to show impressive production growth. Over the last five (5) years, the company has consistently increased its gross premiums, setting a high standard as presented below:

	2019	2020	2021	2022	2023
Gross Premiums Earned	₱35,286,505	₱95,145,841	₱151,773,457	₱207,230,707	₱372,628,559
Net Premiums Earned	34,646,329	92,988,971	141,881,612	186,236,862	240,872,632
Gross Underwriting Income	34,853,110	93,725,879	144,868,680	192,037,685	269,003,674
Total Underwriting Expenses	28,071,517	63,800,657	96,020,941	84,835,252	94,851,893
Losses Incurred	13,386,083	31,654,186	23,496,583	16,877,849	15,839,287
Commission Expense	6,237,509	25,150,403	46,600,190	51,199,061	77,928,843
General and Administrative Expenses	14,055,820	44,199,572	48,363,560	89,292,724	180,340,686
Net Income	3,179,516	9,358,707	11,513,957	27,753,635	29,054,884
Total Assets	₱1,915,627,665	₱1,766,404,625	₱2,501,313,604	₱3,443,122,723	₱3,725,168,270
Total Liabilities	164,229,923	174,205,838	354,830,709	493,180,657	744,856,285
Total Stockholders' Equity	1,751,397,742	1,592,198,787	2,146,482,895	2,949,942,066	2,980,311,985

% INCREASE / DECREASE	2019 - 2020	2020 - 2021	2021 - 2022	2022 - 2023
Gross Premiums Earned	169.64%	59.52%	36.54%	79.81%
Net Premiums Earned	168.39%	52.58%	31.26%	29.34%
Gross Underwriting Income	168.92%	54.57%	32.56%	40.08%
Total Underwriting Expenses	127.28%	50.50%	-11.65%	11.81%
Losses Incurred	136.47%	-25.77%	-28.17%	-6.15%
Commission Expense	303.21%	85.29%	9.87%	52.21%
General and Administrative Expenses	214.46%	9.42%	84.63%	101.97%
Net Income	194.34%	23.03%	141.04%	4.69%
Total Assets	-7.79%	41.60%	37.65%	8.19%
Total Liabilities	6.07%	103.68%	38.99%	51.03%
Total Stockholders' Equity	-9.09%	34.81%	37.43%	1.03%

GROWTH JOURNEY (2019 – 2023)



The data above reflect the company's dedication and commitment to providing high-quality insurance services, fostering trust, and forming strong partnerships with clients and business associates.

MILESTONES

On March 1, 2019, the company's Board of Directors approved an increase in the corporation's authorized capital stock from 250 million pesos to 1.3 billion pesos. This increase was subsequently approved by the Securities and Exchange Commission on May 21, 2020.

Subsequently, on August 3, 2020, the company's Board of Directors approved another increase in the corporation's authorized capital stock from 1.3 billion pesos to 2 billion pesos. Again, this increase was approved by the Securities and Exchange Commission on May 20, 2021. The stockholders have fully paid up the 2 billion pesos authorized capital stock.

The company, with a paid-up capital of 1.3 billion pesos, achieved the top position among Philippine non-life insurance companies in 2019, according to the Insurance Commission, surpassing all competitors. In 2020, it secured the second position. Following an increase to 2 billion pesos in paid-up capital, the company maintained the top position for two consecutive years, 2021 and 2022, and achieved the second position in 2023. In terms of net worth, the company was ranked 8th in 2019, 10th in 2020, 11th in 2021, 5th in 2022, and 10th in 2023.

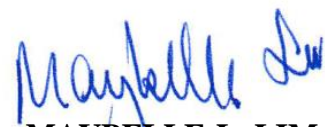
On June 7, 2022, The Securities and Exchange Commission (SEC) approved the company's request to change its corporate name to "The Premier Life and General Assurance Corporation." On January 6, 2023, The Insurance Commission issued the company's license to operate as a composite insurance entity, offering life and non-life insurance services.

As the company celebrates its 60th Anniversary in 2024, it will continue its commitment to sustained growth, innovation, and unwavering quality services giving full consideration to its stakeholders, clients, business partners, and the insuring public.

We want to express our gratitude to our Board of Directors and shareholders for their trust and confidence in us, despite the challenges that we faced, to our customers and business partners for their support and patronage, and also to our officers and employees who have dedicated themselves and hard work in achieving our company's objectives.

We are anticipating the opportunity to engage in many more prosperous insurance business years.

Thank you.


MAYBELLE L. LIM
President and COO