

## THE PREMIER LIFE AND GENERAL ASSURANCE CORPORATION

(Formerly: The Premier Insurance & Surety Corporation)
Room 301 Travellers Life Building
490 T. M. Kalaw Street, Ermita, Manila

## PRESIDENT'S REPORT

## INTRODUCTION

While the Philippine non-life insurance companies are en route to growth this year 2022 alongside economic recovery after they fell sharply in 2020 as a result of the COVID-19 pandemic, the mandatory increase in net worth to ₱1.3 billion before the end of 2022 from the current ₱900 million burdens small insurers.

Consequently, additional fundraising actions, consolidation and merging transactions among small insurers will be key for the remaining insurers to meet the higher capital requirement. Conversely, could lead to several insurers giving up their license to operate. But most players in the industry believe that increase in minimum net-worth requirement could likely strengthen the industry's combined capital position and would make the Philippines the highest in the region considering our market size.

On the other hand, data from Insurance Commission shows that total net premiums written by non-life insurance companies in the Philippines grew by 9.73% to P56.17 billion in 2022 from P51.19 billion the year prior. Total premiums earned rose by 7.52% to P54.87 billion, while gross premiums written climbed by 13.2% to P106.85 billion. The nonlife insurance sector's combined net profit climbed by 39.75% to P6.99 billion in 2022.

Non-life companies' total assets in 2022 grew by 15.67% to ₱368.52 billion, while total liabilities likewise increased by 18.37% to ₱240.23 billion. Over-all net worth rose by 10.94% to ₱128.29 billion.

For the company's operation, posted an increase in production compared from previous year as presented below:

	2022	<u>2021</u>	Increase ( <u>Decrease</u> )	% Change
Gross Premiums Earned	₱207,230,707	₱151,773,457	₱55,457,250	36.54 %
Net Premiums Earned	186,236,862	141,881,612	44,355,250	31.26 %
Gross Underwriting Income	192,037,685	144,868,680	47,169,005	32.56 %
<b>Total Underwriting Expenses</b>	84,835,252	96,020,941	(11,185,689)	(11.65)%
Losses Incurred	16,877,849	23,496,583	(6,618,734)	(28.17)%
Commission Expense	51,199,061	46,600,190	4,598,871	9.87 %
General and Administrative Expenses	89,292,724	48,363,560	40,929,164	84.63 %
Net Income	27,753,635	11,513,957	16,239,678	141.04 %

Total Assets	₱3,443,122,723	₱2,501,313,604	₱941,809,119	37.65 %
Total Liabilities	493,180,657	354,830,709	138,349,948	38.99 %
Total Stockholders' Equity	2,949,942,066	2,146,482,895	803,459,171	37.43 %

## **MILESTONES**

The ₱2.9 billion net worth of the company by the end of 2022 is in compliance of the ₱1.3 billion minimum net worth requirements as of December 31, 2022, per Section 194 of Republic Act No. 10607 (Amended Insurance Code) and Insurance Commission Circular Letter No. 2015-15-A dated January 15, 2015. The company is placed on the top seven (7) position in 2022 for the ₱2.9 billion net worth and top eleven (11) position in 2021 for the ₱2.1 billion net worth. With a paid-up capital of ₱2 billion, the company is placed on the top two (2) position for two (2) consecutive years 2021 and 2022 surpassing other non-life insurance companies of the Philippines.

The Securities and Exchange Commission (SEC) approved on June 7, 2022 the company's application for change of company name to THE PREMIER LIFE AND GENERAL ASSURANCE CORPORATION, and on January 6, 2023, the Insurance Commission issued the license of the company to operate as composite insurance, life and non-life.

On the year 2022, the company acquired real properties located in Mariveles, Bataan amounting to ₱35 million and in Bucal, Silang, Cavite amounting to ₱164.82 million.

We take this opportunity to thank our Board of Directors and our shareholders for their trust and confidence in us despite the challenges in 2022. We also thank and express appreciation to our customers and business partners for their support and patronage and of course our officers and employees for their dedication and hard work in pursuit of our company's objectives.

We are looking forward into engaging in many more years of fruitful insurance business.

Thank you.

MAYBELLE L. LIM
President and COO

Mayalle Do